



CLOUD MIGRATION GROWS CLIENTS AND REVENUE

CHALLENGE

On-prem infrastructure was experiencing performance issues and unscheduled downtime was causing service interruptions. The team was frustrated to be spending so much time troubleshooting and fixing issues created by a stressed infrastructure.

It's common to see eDiscovery service providers overcomplicating processes which tends to drive up cost, something that never sat well with Repario's esteemed client. For nearly two decades, they had worked against the stereotypical eDiscovery grain to focus on providing transparent, cost-effective solutions. They pride themselves on being innovative: leveraging advanced technology, implementing creative workflow solutions, and ensuring the security and privacy of client data. As the client grew, its on-prem infrastructure began reaching a tipping point. The confluence of growing data sets, security and compliance requirements, and eDiscovery technology demands had started to stretch the on-prem infrastructure at its seams. Known as an agile company that puts customers' needs first, they knew it was time for a change and contacted Repario.

SOLUTION

Transition on-prem hosting infrastructure to Repario's cloud infrastructure, an integrative approach that merged the necessary hardware, software, security, and data center requirements into one.

RESULTS

- **99.9% Network Uptime:** The client was able to consistently provide services with no system interruptions
- **20% Revenue Increase:** A focus on projects (not infrastructure or tech) created 20% growth in revenue
- **15% Client Growth:** Network availability and instant access to tools and information, grew clients by 15%

Additionally, moving to Repario's cloud infrastructure meant client data gained automatic adherence to a variety of compliance authorizations like ISO 27001, 27017, 27018 (among others), creating additional layers of protection and saving time on security assessments. With modern infrastructure, the client is operating at peak performance.

ABOUT REPARIO

Repario is an agile legal services company that synchronizes human intellect and modern technologies to deliver integrated eDiscovery, IaaS, Managed Review and expert Forensic services that transform raw data into actionable intelligence by **collaborating** closely with clients to help achieve their goals.

ENGAGE

Ready to collaborate? We're ready to listen. Get in touch with the Repario team at 833.883.2746, marketing@repariodata.com or repariodata.com.